

Providing Pricing Information:

"Based on your requirements, we can offer a competitive price for the luxury faucets and fittings. Additionally, we have bulk discounts available for larger orders, which can further reduce the overall cost."

"As a token of appreciation for your project, we currently have a special offer running on our luxury faucet collection. I can provide you with the discounted pricing for the selected models."

Communicating Estimated Lead Time:

"The estimated lead time for manufacturing the luxury faucets and fittings is approximately 8-10 weeks. Once they are ready, we will promptly arrange shipment to your project location."

"Taking into account the specific finish and customization options, the lead time for the chosen products is approximately 14-16 weeks."

Confirming Shipping Method and Delivery Timeline:

"We will ship the luxury faucets and fittings via our trusted freight partner to ensure a safe and secure delivery. Based on your project location, we anticipate a delivery timeline of 7-10 business days."

"For international shipments, we typically use air freight to expedite delivery. Considering customs clearance, the estimated delivery timeline to your project location is around 12-15 business days."

Suggesting a Follow-Up:

"To ensure we address all your needs thoroughly, how about we schedule a follow-up call tomorrow at 2:00 PM? This will give us ample time to discuss any further details or questions you may have."

"I suggest we set up a follow-up meeting next week. What day and time work best for you? We want to make sure we provide you with all the necessary information to make an informed decision."

Addressing After-Sales Support and Warranty Queries:

"At THG Paris, we take pride in our commitment to after-sales support. Should you have any queries or encounter any issues with our luxury faucets and fittings, our dedicated customer service team is always available to assist you."

"Rest assured, our luxury faucets and fittings come with a comprehensive warranty, covering any manufacturing defects. In the rare event of any issues, we will promptly arrange replacements or repairs to ensure your complete satisfaction."

Thanking the Caller and Expressing Appreciation:

"Thank you for reaching out to THG Paris. We sincerely appreciate your interest in our luxury faucet and fittings for your esteemed project. It's an honor to be considered for this collaboration."

"We are grateful for the opportunity to be part of your project. Thank you for considering THG Paris as your trusted partner for luxury bathroom fixtures."

Offering Further Assistance:

"If you have any additional questions or require further assistance, please don't hesitate to contact us. We are here to support you throughout the entire process and ensure your project's success."

"Feel free to reach out to me directly via phone or email if you need any further information. We are committed to providing excellent service and ensuring you have a smooth experience with THG Paris."



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